

DEMYSTIFYING HOLISTIC TOOLS: HELP CLIENTS GET BACK ON TRACK



LAUREN MANG, CERTIFIED PROFESSIONAL ORGANIZER

DESCRIPTION

We've all run into sticky client situations during a client session: where a client pushes back, uses disparaging language about themselves, or completely stalls on getting started. Why is this happening? What's the best approach to take? Is there more than one approach? Typically the real reason stems deeper than basic nerves or overwhelm.

Lauren Mang, of Let Me Organize It, believes in the holistic approach: a heart-centered focus to putting the client's needs in that moment first. Lauren will demystify the holistic approach, share case studies that will help attendees identify the 'why' behind the behavior, and share several new tools attendees can use to diffuse the situation, and get the client back on track.

OBJECTIVES

- Discover what "holistic" organizing really means.
- Identify what is behind the overwhelm and how to diffuse it.
- Learn to recognize when clients are attempting to derail a session.
- Practice new holistic tools that will get clients feeling safe and back on track.

OTHER TOPICS

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